

# Technical Account Manager

## *Flexcity*

*Are you passionate about new Energy technologies?  
Are you a “hunter” with strong commercial skills?  
Do you enjoy interacting with clients in English, Dutch and French?*

### YOUR RESPONSIBILITIES

- Maintain & extend the (Inter)national Energy market portfolio of flexible assets
- Represent Flexcity at various networking and stakeholders events
- Build relationship with (large) existing customers
- Discuss opportunities with plant & energy managers within utilities, industrial companies or intensive electricity consumers
- Take strategic initiatives to extend the portfolio
- Manage new and existing strategic partnerships

### YOUR SKILLS & PROFILE

- 2-5 years of experience with sales activities for the Energy market
- You hold a master degree
- You are flexible, not afraid to think outside the box and you love to share your knowledge
- You are a team player with a “can do”- mentality

**Want to know more about this job?**  
**Request more details or apply with CV and cover letter to**  
**[christel.deschepper@actility.com](mailto:christel.deschepper@actility.com)**

