







Open position: International Demand Response developer

-  Full-time - undefined duration
-  >30 employees
-  Immediate start
-  Energy sector
-  Centre of Brussels - very close by Central station
-  Send your motivation letter and application to contact@flexcity.energy

About Flexcity

Flexcity is one of the principal aggregators of flexibility in France, Belgium and the Netherlands. Flexcity also reinforces its activities in countries such as Italy and Spain. Using its expertise in the Internet of Energy (IoE), its core activity consists in supporting the balance of power grid through operation and automated control of a large portfolio of flexible assets.

Flexcity's portfolio is constituted of a large diversity of technologies such as batteries, distributed generation and large industrial processes. Flexcity is even capable of integrating renewable energy sources in their portfolio and providing new potential revenue streams to emerging technologies.

As a provider of smart energy management platform services based on innovative Smart Grid technology, its applications focus on demand optimization and management. These services include Demand Response and Load Shifting in a Smart Grid context. Flexcity supports its partnerships to reduce electricity costs thanks to its services while making them actors of the energy transition.

Flexcity is really at the cutting edge of energy innovation.



Your role

Flexcity is looking for an International Demand response developer, focusing on Southern and/or Eastern Europe. Within the team you are engaged with market analyses, commercial and demand response portfolio management. Based on the market data, interactions with local market actors and your good understanding of the energy market, you will identify the opportunity to develop the flexibility potential.

Once the flexibility market potential has been identified, you will launch the commercial go to market and target first customers. Next, you will be given the opportunity to set up a team to expand and operate Flexcity's activity in the market.

Your responsibilities

- Screen the opportunities for demand response in shortlisted countries taking into account the regulatory possibilities and the installations.
- Interact with local market actors (TSO, suppliers, Balancing responsible, other partners) and set up collaborations.
- Create commercial offers for new and existing customers and provide technical support
- For new sites, assess the flexibility characteristics and corresponding value of the installations.
- Identify and quantify the different involved risks and potential showstoppers.
- Introduction to major energy consuming companies and international partners

Your skills and profile

- Good understanding of the Energy Market with the different market actors (Balancing Responsible Party, ...)
- Knowledge of Ancillary Services is a plus
- Good analytical skills
- Proactive approach: you are focused, set goals and go after them
- Technical interest in new technologies and passionate about energy is a must.
- Commercially fluent in customer communication
- Communicates professionally and fluently in English and a Southern or Eastern European language
- You hold a master degree, preferably (commercial) engineering
- You are flexible, not afraid to think outside the box and you love to share your knowledge.
- You like to travel and meet new people internationally
- You are a team player with a "can do"- mentality



Our offer

- We offer an attractive salary package.
- We encourage innovation in new Energy services and inspire through interesting projects.
- We support training possibilities.
- We promote (inter)national mobility and flexible working hours.
- We create a sense of community through team events.

Contact information

If you are interested, please send your application and CV to: contact@flexcity.energy