

Open position: Head of Demand Response Portfolio management

Start	Immediately
Duration	Undefined
Office	Brussels
Contact	Send your motivation letter and CV to sophie.compere@flexcity.energy

About Flexcity	1
Your role	2
Your responsibilities	2
Your skills and profile	3
Our offer	3



About Flexcity

Flexcity is one of the principal aggregators of flexibility in France, Belgium and the Netherlands. Flexcity also reinforces its activities in countries such as Italy. Using its expertise in the Internet of Energy (IoE), its core activity consists in supporting the balance of power grid through operation and automated control of a large portfolio of flexible assets.

Flexcity's portfolio is constituted of a large diversity of technologies such as batteries, distributed generation and large industrial processes. Flexcity is even capable of integrating renewable energy sources in their portfolio and providing new potential revenue streams to emerging technologies.

As a provider of smart energy management platform services based on innovative Smart Grid technology, its applications focus on demand optimization and management. These services include Demand Response and Load Shifting in a Smart Grid context. Flexcity supports its partnerships to reduce electricity costs thanks to its services while making them actors of the energy transition.

Flexcity is really at the cutting edge of energy innovation.

Your role

Portfolio management is a crucial responsibility at Flexcity as it will directly affect the company and its clients turnover. As the head of portfolio manager, you will determine how Flexcity's flexibility portfolio is valued in all the markets where we are active. You will report to the CEO. Hence you will immediately affect the income of Flexcity and its clients.

You are responsible to:

- optimize the management of an existing flexibility portfolio in all countries where Flexcity is active
- realize the economic potential of a portfolio with Demand Response assets as well as managing the associated risks.
- have detailed understanding of the market design and market developments
- share the good practices internationally with all teams
- take part to the decisions of the management team

Your responsibilities

The responsibilities of the head of portfolio management entail:

- Managing TSO tenders: determining the available capacity and the bidding/pricing strategy based on market expertise
- Set-up, implementation & follow-up of the flexibility products' bidding strategies. Formalize this bidding strategy and train the different international teams.
- Follow up the correct delivery of the service and proactively reduce the associated risks
- Keeping track of the regulatory changes for the ancillary products: participation in workshops and presentations of the TSO on the subject.
- Coordination between different teams internally and with other market actors
- You will get specific powers to sign and act on behalf of the company as confirmed by the CFO (mandate of powers)



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- Proactively identify, quantify and remove financial risks linked to offering flexibility services
- Proactively identify new possible markets and value streams of current and new flexibility

Your skills and profile

- Many years of experience within the Energy Sector.
- Hands-on Knowledge of Ancillary Services
- Strong Analytical skills.
- Strong written and oral communication skills, internally and externally.
- You address challenges proactively and want to “get things done”.
- Technical interest in new technologies and passionate for energy is a must.
- You can give/express a vision towards a team in long term and define priorities in short term
- You have commercial skills and have therefore the power of persuasion, the ability to provide excellent customer service, and the intelligence to recognize opportunities
- Fluent in English and Dutch or French. Any other language is a plus.
- You hold a master's degree, preferably in engineering.
- You are flexible, not afraid to think outside the box and you love to share your knowledge.
- You are deliverable-focused with a pragmatic and professional attitude.
- You have good people-management skills and you are also a team player with a “can do”-mentality
- You are mobile

Our offer

- You will get clear responsibilities.
- You will join an enthusiastic team within an informal company culture.
- We offer an attractive salary package.
- We encourage innovation in new Energy services and inspire through interesting projects.



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- We support training possibilities.
- We promote (inter)national mobility and flexible working hours.
- We create a sense of community through team events.

Contact

Send your CV and cover letter to Sophie Compère - sophie.compere@veolia.com